

Minutes of the 2 February 2016
Special Meeting of the Yancey County Board of Commissioners
Held at 6:00 o'clock p.m. in the Yancey County Courtroom
Yancey County Courthouse, Burnsville, North Carolina

Present at the 2 February 2016 meeting of the Yancey County Board of Commissioners were Chairman Johnny Riddle, Commissioner Jill Austin, Commissioner Byrl Ballew, Commissioner Randy Ollis, Commissioner Jeff Whitson, County Manager Nathan Bennett, Clerk to the Board Jason Robinson, County Attorney Donny Laws, County Planner Jamie McMahan, EDC Director Wanda Proffitt, and members of the general public.

Call to Order and Approval of the Agenda

Chairman Riddle called the meeting to order and welcomed everyone to the meeting. Chairman Riddle then asked for a motion to approve the agenda. Commissioner Austin made the motion to approve the agenda and it was seconded by Commissioner Whitson. The vote to approve was unanimous (Attachment A).

Business Incentive Grant

The Board first heard from County Planner Jamie McMahan who informed the Board that Altec Industries has expressed interest in an expansion of its operations in Yancey County totaling \$15 million in investment. Because of the level of investment being made it qualifies Altec for Industrial Grant #2 according to the incentive grant program passed by the commissioners in October. This would be about \$317,000 in incentives from the County. As part of this agreement, Altec has a duty to create at least 50 jobs. The Board also heard from County Attorney Donny Laws who explained a little bit of the history of incentive grants and the requirements of general statutes. Mr. Laws also explained the specifics of the incentive grant including the claw back allowance if Altec does not produce the jobs that they promised. Mr. Laws also stated that this was a fairly conservative incentive package. Chairman Riddle then opened up the floor for the public hearing as required by general statute for an incentive package. The Board heard from Mrs. Wanda Proffitt with the Yancey County Economic Development Commission. Mrs. Proffitt stated that the County was very fortunate to have Altec and that they are a good corporate citizen. Mrs. Proffitt stated once again her desire to support existing industry within the county as well as trying to bring new industry into the county. She also thanked the Board for having the foresight to adopt an economic development incentive program. Dr. John Boyd with Mayland Community College also stated that he and Mayland were excited for this new expansion and they stand ready to train the workforce that is needed by Altec. After the remarks by Dr. Boyd, Commissioner Ollis made a motion to close the public hearing and it was seconded by Commissioner Whitson. Chairman Riddle then asked for a motion to approve the incentive agreement resolution. The motion was made to adopt the resolution by Commissioner Austin and it was seconded by Commissioner Whitson. The vote to adopt was unanimous (Attachment B).

Computer Aided Dispatch (CAD) Contract

The Board next heard from County Attorney Donny Laws concerning the CAD contract. Mr. Laws stated that as he looked at the scope of services for the CAD contract it became apparent that it would be necessary to bid the contract because it was greater than \$90,000 in equipment. Mr. Laws asked the Board to go into closed session pursuant to NCGS 143-315(11)(a)(3) discussion of matters related to attorney/client privilege. Commissioner Ollis made the motion to go into closed session and it was seconded by Commissioner Austin and the vote to go into closed session was unanimous.

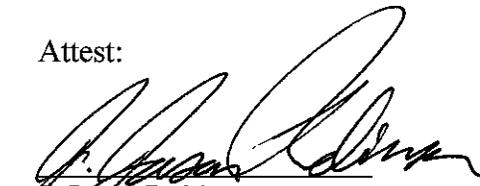
Upon returning from closed session, Mr. Laws informed the Board that there was one bid and that was from Southern Software. The contract looks good and just need to make a couple of minor adjustments. Upon hearing from Mr. Laws, Commissioner Ollis made a motion to authorize the county manager to enter into a contract as to form for CAD services with Southern Software. The motion was seconded by Commissioner Ballew and the vote to approve was unanimous (Attachment C).

Adjournment

Having no further business Commissioner Ballew made a motion to adjourn and it was seconded by Commissioner Austin. The vote to adjourn was unanimous.

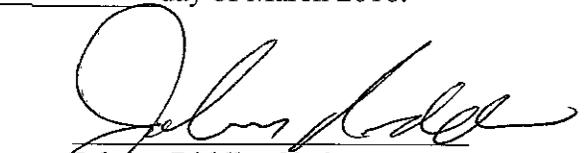
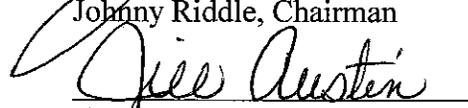
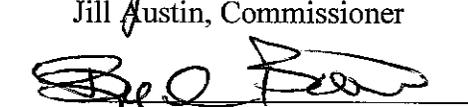
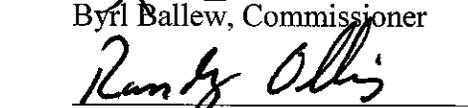
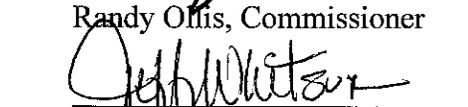
Approved and authenticated on this the 14th day of March 2016.

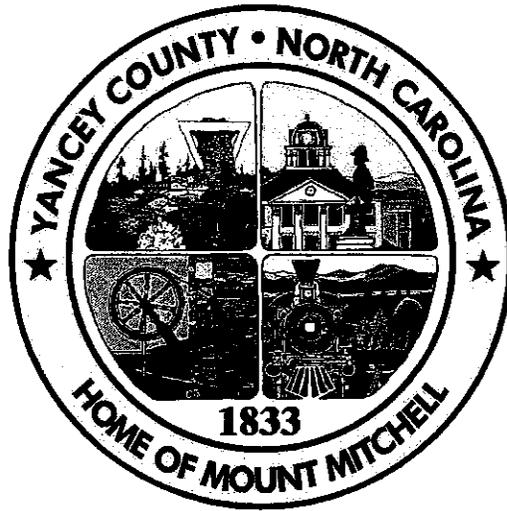
Attest:


J. Jason Robinson
Clerk to the Board

(county seal)




Johnny Riddle, Chairman

Jill Austin, Commissioner

Byrl Ballew, Commissioner

Randy Ollis, Commissioner

Jeff Whitson, Commissioner



**AGENDA
YANCEY COUNTY COMMISSIONERS
SPECIAL MEETING
February 2, 2016
6:00 p.m.**

- I. Call to Order - Chairman Riddle
- II. Approval of Agenda
- III. Business Incentive Grant
 - a. General Update
 - b. PUBLIC HEARING
 - c. Consideration and action
- IV. Computer Aided Dispatch (CAD) upgrade contract
- V. Adjourn



Board of Commissioners

Johnny Riddle, Chair
Jill Austin, Vice-chair
Byrl Ballew
Randy Ollis
Jeff Whitson

Nathan R. Bennett
County Manager

Donny J. Laws
County Attorney

J. Jason Robinson
Clerk to the Board

RESOLUTION

Authorizing the Execution of an Economic Development Incentive Agreement With Altec Industries, Inc., Under the Appropriate Terms and Provisions of the “Yancey County Local Business Investment Grant Program” and For Other Purposes

WHEREAS, NC Gen. Stat. 158-7.1 authorizes counties to undertake an economic development project by extending assistance to a company in order to aid and encourage the company to relocate or expand its operations in the county, to increase the tax base by investment in real property and personal property improvements, to create jobs, and to diversify the general economy within the county; and

WHEREAS, Altec Industries, Inc., is considering expansion of its present manufacturing, distribution, storage and shipping operation in Yancey County, North Carolina, by the investment of not less than \$15,000,000.00 in capital improvements in real estate and business personal property and equipment, and by the creation of an fifty (50) new full-time, or full-time equivalent, jobs and the retention of all current jobs at its manufacturing facility located in Yancey County, North Carolina; and

WHEREAS, as an inducement for Altec Industries, Inc. to bring and locate the expansion of its operations to its Yancey County, North Carolina facility, Yancey County is considering entering into an economic development incentives agreement with Altec Industries, Inc. to aid and encourage the expansion of its business as set forth herein above, pursuant to the terms and provisions applicable to a \$15,000,000.00 investment under the “Yancey County Local Business Investment Grant Program, Industrial Grant #2”, generally including, without limitation, the payment of a total cash incentive in an estimated amount of \$317,000.00 to be paid over a nine (9) year term in accordance with the terms and provisions of the “Yancey County Local Business Investment Grant Program, Industrial Grant #2”, which such incentive would be specifically contingent upon the investment of not less than \$15,000,000.00 in capital improvements in real estate and business personal property and equipment, and by the creation of an additional fifty (50) new full-time, or full-time equivalent, jobs, and the retention of all current jobs at its manufacturing facility located in Yancey County, North Carolina, for said five-year period; and

WHEREAS, the Yancey County Board of County Commissioners has duly advertised and conducted a public hearing to consider whether to participate in an economic development incentive agreement with Altec Industries, Inc., based upon the company’s proposal as set forth above; and

WHEREAS, the proposed expansion of Altec Industries, Inc. will stimulate the local economy, will increase the tax base and tax revenues for Yancey County, promote business,

create new jobs and retain existing jobs in the County, and increase business prospects and contribute to the general diversification of the County economy.

NOW THEREFORE, BE IT HEREBY RESOLVED by the YANCEY COUNTY BOARD OF COUNTY COMMISSIONERS as follows:

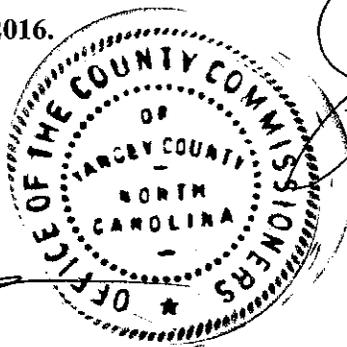
- 1) That the Yancey County Board of County Commissioners, after duly advertised public hearing held, finds that the proposed economic development incentives agreement as outlined herein above with Altec Industries, Inc., will stimulate the local economy, will increase the tax base and tax revenues for Yancey County, promote business, create new jobs and retain existing jobs in the County, and increase business prospects and contribute to the general diversification of the County economy.
- 2) That the Yancey County Board of County Commissioners does hereby approve and authorize Yancey County's participation in an economic development incentives agreement to aid and encourage Altec Industries, Inc. with the expansion of its manufacturing, distribution, storage and shipping business in Yancey County, North Carolina, and does hereby authorize the expenditure of a sum in an estimated amount of \$317,000.00 from available revenues to be paid over a term of nine (9) years, in a manner as outlined by, and in accordance with, the terms and provisions of the "Yancey County Local Business Investment Grant Program, Industrial Grant #2", such terms and provisions being incorporated herein by reference as if set forth fully herein, contingent upon Altec Industries, Inc. expenditure of an amount of at least \$15,000,000.00 in capital improvements, by investment in real and business personal property, and the creation of at least fifty (50) new full-time, or full-time equivalent, jobs, and the retention of all full-time, or full-time equivalent, positions presently in place at the company's Yancey County, North Carolina facility for the same five-year period, with the obligations and responsibilities of all parties to said incentive agreement to be more specifically set forth in writing therein.
- 3) That the Chairman of the Yancey County Board of County Commissioners, the Yancey County Manager, and the Clerk to the Board of County Commissioners for Yancey County are hereby authorized to execute, on behalf of Yancey County, the necessary documents for Yancey County to participate in an economic development incentive agreement with Altec Industries, Inc. as further described herein-above, subject to a pre-audit certificate thereon by the Yancey County Finance Officer, where applicable, and approval as to form, content, and legality by the Yancey County Attorney.

ADOPTED this the 2nd Day of February, 2016.

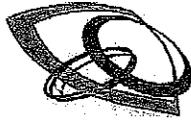
(County Seal)

ATTEST:


J. Jason Robinson, Clerk to the Board




Johnny Riddle, Chairman



SOUTHERN SOFTWARE, INC.
an employee-owned company

Contract
(Terms and Conditions)

This contract made and entered into this 10th day of March, 2016 by and between SOUTHERN SOFTWARE, a North Carolina Based Corporation with its principal place of business at 150 Perry Drive, Southern Pines, North Carolina 28387 YANCEY COUNTY, a Body Politic and Corporate of the State of North Carolina, 110 Town Square, Room 11, Burnsville, NC 28714.

*Listed below are the terms and conditions between Southern Software, Inc. and Yancey County, NC. See Exhibit **A** attached hereto and herein incorporated by reference for details of the products and their price.*

Software: CAD

Other: Project Management, Support

Description	Amount Due
Total Software	\$ 143,725.00
Total Project Management	\$ 29,147.00
Total Support	\$ 28,090.00
TOTAL	\$ 200,962.00

SALES TAX AND SHIPPING NOT INCLUDED

1. The payment agreement is as follows:

- 30% OF SOFTWARE PLUS 100% MANAGEMENT FEE DUE UPON SIGNING OF CONTRACT
(NOTE: NO PROJECT MANAGEMENT INCLUDING SCHEDULING OF THIS PROJECT WILL BEGIN UNTIL THIS PAYMENT IS RECEIVED) = \$ 72,264.50
- 60% OF SOFTWARE PLUS 100% HARDWARE (IF APPLICABLE) DUE UPON COMPLETION OF INSTALLATION AND TRAINING = \$ 86,235.00
- FINAL 10% OF SOFTWARE AND 100% OF SUPPORT DUE 30 DAYS AFTER COMPLETION OF INSTALLATION AND TRAINING = \$ 42,462.50

***Please make all checks payable to Southern Software, Inc. and mail to:
Southern Software, Inc., 150 Perry Dr., Southern Pines N.C. 28387.***

2. Southern Software warrants Mobile Data Information System (MDIS) free of defects in materials and workmanship for a period of one year commencing on the date of acceptance or the date the system is put into operation. Southern Software only warrants the products written by Southern Software.

3. The contract documents consist of this contract, the Yancey County Request for Proposals for Computer Aided Dispatch, Geographic Information System and Automatic Vehicle Location due January 28, 2016, the Response to the Request for Proposals by Southern Software, Inc., and schedules annexed thereto. In the event of a conflict between the referenced documents, the Yancey County Request for Proposals and the Seller's Response to the Request for Proposals shall prevail.

4. NON APPROPRIATION CLAUSE: No provision herein contained shall be construed to interpret that the Buyer shall be obligated to funding hereunder for a specific term or in specific amounts nor shall any of the terms and provisions hereof be interpreted to impute unto the Buyer any financial responsibility which would be inconsistent with the terms and provisions of the Local Government Fiscal Control Act as adopted by the North Carolina General Assembly. Further, if funds are not appropriated at any time during a fiscal year subsequent to the execution of this contract and there is no legal procedure or available funds by or which payments can be made, and the appropriate did not result from an act or omission by the Buyer, the Buyer shall have the exclusive right to terminate the fiscal arrangement between the Buyer and Seller as herein set forth on the last day of the fiscal period for which appropriations were received. If required, at least thirty (30) days prior to the end of the Buyer's fiscal year the Buyer's financial officer shall certify in writing in the event that funds are not appropriated for the fiscal period and that such non-appropriation was not a result of any act or omission of the Buyer and that the Buyer has exhausted all funds legally available for the undertaking of appropriations set forth herein.

5. The anniversary date for payment of the support fees will coincide with the date of completion of training. Support fees are billed and due at the beginning of the support period. Copies of Support Agreements are attached. Please review support agreements for information regarding support coverage.

YANCEY COUNTY, NC

Mark R. Bennett

Signature

County Manager

Title

3-10-2016

Date

This contract has been pre-audited in the manner required by the Local Government Budget and Fiscal Control Act.

Brandi Burlison

Yancey County Finance Officer

Date: 3/10/16

(COMPANY SEAL)

SOUTHERN SOFTWARE, INC

By: Frank J. McGee
CEO

ATTEST:

John R. Davis

President

CONTACT INFORMATION:

Yancey County 911
Attn: Bill Davis
15 East Boulevard
Burnsville, NC 28714

Project Contact: Mark Thomas
Phone: (828) 678-9463
E-mail: mark.thomas@yanceycountync.gov

EXHIBIT A

**Computer Aided Dispatch System, Geographic Information System and Automatic Vehicle
Location Summary Proposal Price List**

**(This Summary is not in lieu of the "Proposal Format" found in Section 3, but to be used as
only a quick reference summary of the proposal.)**

<u>Item/s</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
Base Price:		\$ _____
Software:		\$ <u>143,725.00</u>
Hardware:		\$ _____
Services:		\$ <u>29,147.00</u>
Maintenance:		\$ <u>28,090.00</u>
Optional:		\$ _____
Other (please explain in detail):		\$ _____

Two hundred thousand nine hundred and sixty two dollars.
Subtotal in Words _____

GRAND TOTAL \$ 200,962.00

Two hundred thousand nine hundred and sixty two dollars
Grand Total in Words _____

CAD SOFTWARE		Qty	
CAD - Full Positions (Software Only)		6	\$72,000.00
Preliminary CAD Build		1	\$4,500.00
Wireless Messaging (CAD Paging) with 5 Additional Connectors		1	\$8,000.00
Mapping Display System (MDS)		6	\$20,985.00
Map Centric Addressing (MCA)/Geo Backoffice		1	\$9,995.00
Evaluation of GIS/911 Centerline Base Map		1	\$3,250.00
PSAware	OVER 200 - SITE	1	\$0.00

MOBILE DATA INFORMATION SYSTEM (MDIS)		Qty	
MDIS Server Software		1	\$7,995.00
MDIS License (without NCIC/State Database Query)		20	\$17,000.00
	<i>(Concurrent Licenses; Assumes 35 Installed)</i>		\$0.00
MDIS License (in house) Concurrent		1	FREE
		Total Software:	\$143,725.00

PROJECT MANAGEMENT

Project Management Fee - including Installation, Training and Project Management

Total Project Management: \$29,147.00

YEARLY SUPPORT			
CAD	24/7 SUPPORT	1	\$8,200.00
Mapping Display System (MDS)	24/7 SUPPORT	1	\$5,250.00
Map Centric Addressing (MCA)	8:30-5, M-F	1	\$1,250.00
CAD Wireless Messaging	24/7 SUPPORT	1	\$750.00
PSAware	Over 200 - SITE	1	\$8,250.00
MDIS Support	24/7 SUPPORT	1	\$4,390.00
		Total Support:	\$28,090.00

TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) \$200,962.00

SQL Server 2008 R2 and a backup system will be required.

NOTE: PROPOSAL DOES NOT INCLUDE PROVISIONS FOR DATA CONVERSION, DATA IMPORT, OR FIELD MAPPING (WITH EXCEPTION OF INITIAL BUILD WHICH INCLUDES MSAG, ESN, INTERSECTIONS AND ADDRESSES THAT ARE PROVIDED TO US IN NENA STANDARD FORMAT AS APPLICABLE. NOTE: DISPATCH ZONES AND LANDMARKS WILL BE VIEWED ON A CASE BY CASE BASIS DEPENDING ON THEIR FORMAT.)

**SOUTHERN SOFTWARE'S
ANNUAL SOFTWARE SUPPORT AGREEMENT
CAD, MAPPING DISPLAY SYSTEM (MDS), WIRELESS MESSAGING,
MOBILE DATA INFORMATION SYSTEM (MDIS)
24/7**

Southern Software's Computer Aided Dispatch (CAD), MDS, Wireless Messaging, MDIS. This Software Support Agreement covers 24 hours a day, seven days a week support.

Problem Resolution

Southern Software will provide customer software support for mission critical operation of **Computer Aided Dispatch (CAD), MDS, Wireless Messaging, MDIS** 24 hours a day, seven days a week. This period includes holidays and weekends. This Agreement does not constitute a warranty but provides for mission critical problem resolutions at any time and non-mission critical problem resolutions of repeatable errors during normal business hours, EST. Southern Software cannot warrant the product will operate free of problems in perpetuity. Southern Software does not warrant third party software applications used in programs provided to customers, i.e., Microsoft® Word. The purpose of this Agreement is to provide the necessary technical assistance to ensure a timely problem resolution and to minimize down time. This Agreement is not intended to provide around-the-clock assistance for problems not deemed to be operation critical. Mission critical is defined as "any problem that renders the entire system unstable or inoperable".

For problems covered under this Agreement, Southern Software will provide the following:

- Telephone response within three hours of notification of the problem from 8:30 a.m. to 5:00 p.m., EST, Monday thru Friday. During this initial response, support personnel will determine the nature of the problem and severity. An attempt to resolve the problem will be made by giving instructions to the customer. Any problem deemed mission critical will take top priority over all other calls.
- Telephone response within one hour of notification of the problem after 5:00 p.m., EST and during holidays that fall on a normal work day. During this initial response, support personnel will determine the nature of the problem and severity. An attempt to resolve the problem will be made by giving instructions to the customer.
- If this is unsuccessful or the severity too great, then Southern Software will escalate to a Level 2 response. A Level 2 response involves a support technician connecting remotely to the customer's network using industry standard secure remote diagnostic methods to attempt to resolve the problem.
- If the problem is unable to be detected or resolved with a Level 2 response then a technician will be scheduled for an on site visit. There is no cost to the customer for the on site visit as long as the problem is with a Southern Software product or equipment covered by a Southern Software support contract and as long as the problem is not due to a virus or negligent actions/treatment

The user understands support staff may provide a temporary fix. A permanent fix will be provided at a later date.

Program Updates

Southern Software will provide program updates to support customers as new updates, fixes and features are added. Updates will be made universally to all supported customers at one time. No custom programming will be performed.

Third Party

If, at any time, an update of a third party's software is required, Southern Software will not incur the cost of such upgrade.

System Administrator

The customer agrees to have a designated administrator (primary contact for support and update issues). It is highly desirable that the administrator be knowledgeable in networking and Windows® operating systems.

Virus Statement

The customer agrees to have virus protection software loaded on each machine and agrees to update it weekly. (Southern Software recommends updating your virus protection software on each machine daily.) This support contract does not cover assistance in the recovery of damage caused by viruses. ***Southern Software will charge an hourly fee for virus recovery assistance.***

Items not covered under this annual support agreement -

- **Installation and setup of new equipment.**
- **Transferring of data**
- **Moving equipment from one site to another.**
- **On-site installation/reinstallation of Southern Software products or installation/reinstallation of third party software/products.**
- **Virus damage/recovery repair work.**
- **Recovery/repair work related to natural disasters such as lightning, floods, etc..**
- **Replacement of equipment that is out of warranty.**
- **Cost of upgrades to third party software including but not limited to Microsoft™ products (ie. Office, SQL, etc.), Anti-virus software, PcAnywhere™, etc. or cost of updates to operating systems.**
- **Data Conversions.**
- **On-site Training.**
- **Interfaces with third party products.**
- **Data loss due to drive crashes, machine failures, etc.**

Benefits

- **The Software Support Agreement only covers software developed by Southern Software and pcAnywhere™.**
- **Toll-free telephone support, seven days a week, 24 hours a day including holidays.**
- **24-hour fax availability**
- **Software Updates**

(Benefits continued)

- Remote System Support
- Annual User's Conference
- Free hardware/network assessments for upgrades.
- Free follow-up/new employee training at Southern Software's office.

System Access/Customer Responsibility

The customer agrees to provide a dedicated computer capable of remote access for support purposes. The computer designated for remote connectivity shall allow access to all computers on the network requiring support. The customer understands that it is the customer's responsibility to ensure data backups are being made daily and verified for accuracy.

Important- Support Renewal Clause

A lapse in support renewal will require that all outstanding support balances be paid in full prior to reinstatement of support. Support fees are non-refundable.

This Annual Software Support Agreement provides coverage beginning thirty days after the "go live" date. Support coverage is free during the first thirty days beginning on the "go live" date.

First Year Annual Support for CAD \$8,200.00 (INCLUDED IN THIS CONTRACT)

First Year Annual Support for Mapping Display System (MDS) \$5,250.00
(INCLUDED IN THIS CONTRACT)

First Year Annual Support for Wireless Messaging \$750.00 (INCLUDED IN THIS CONTRACT)

First Year Annual Support for MDIS \$4,390.00 (INCLUDED IN THIS CONTRACT)

 YANCEY COUNTY, NC
Name of Department

**SOUTHERN SOFTWARE'S
ANNUAL SOFTWARE SUPPORT AGREEMENT
MCA/GEO BACKOFFICE
8:30 a.m., EST to 5:00 p.m., EST**

This Software Support Agreement covers support from 8:30 a.m. to 5:00 p.m., EST, Monday through Friday.

Problem Resolution

Southern Software will provide customer software support for mission critical operation of **MCA/Geo Backoffice** from 8:30 a.m. to 5:00 p.m., EST, Monday through Friday. This Agreement does not constitute a warranty but provides for mission critical problem resolutions and non-mission critical problem resolutions of repeatable errors during normal business hours, EST. Southern Software cannot warrant the product will operate free of problems in perpetuity. Southern Software does not warrant third party software applications used in programs provided to customers, i.e., Microsoft® Word. The purpose of this Agreement is to provide the necessary technical assistance to ensure a timely problem resolution and to minimize down time. Mission critical is defined as "any problem that renders the entire system unstable or inoperable".

For problems covered under this Agreement, Southern Software will provide the following:

- Telephone response within five hours of notification of the problem. During this initial response, support personnel will determine the nature of the problem and severity. An attempt to resolve the problem will be made by giving instructions to the customer.
- If this is unsuccessful or the severity too great, then Southern Software will escalate to a Level 2 response. A Level 2 response involves a support technician connecting remotely to the customer's network using industry standard secure remote diagnostic methods to attempt to resolve the problem.
- If the problem is unable to be detected or resolved with a Level 2 response then a technician will be scheduled for an on site visit. There is no cost to the customer for the on site visit as long as the problem is with a Southern Software product or equipment covered by a Southern Software support contract and as long as the problem is not due to a virus or negligent actions/treatment.

The user understands support staff may provide a temporary fix. A permanent fix will be provided at a later date.

Program Updates

Southern Software will provide program updates to support customers as new updates, fixes and features are added. Updates will be made universally to all supported customers at one time. No custom programming will be performed.

Third Party

If, at any time, an update of a third party's software is required, Southern Software will not incur the cost of such upgrade.

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- **Virus damage/recovery repair work.**
- **Recovery/repair work related to natural disasters such as lightning, floods, etc..**
- **Replacement of equipment that is out of warranty.**
- **Cost of upgrades to third party software including but not limited to Microsoft™ products (ie. Office, SQL, etc.), Anti-virus software, PcAnywhere™, etc. or cost of updates to operating systems.**
- **Data Conversions.**
- **On-site Training.**
- **Interfaces with third party products.**
- **Data loss due to drive crashes, machine failures, etc.**

Benefits

- **The Software Support Agreement only covers software developed by Southern Software.**
- **Toll-free telephone support, Monday through Friday, 8:30 a.m. to 5:00 p.m., EST**
- **24-hour fax availability**
- **Software Updates**
- **Remote System Support**

- Annual User's Conference
- Free hardware/network assessments for upgrades.
- Free follow-up/new employee training at Southern Software's office.

System Access/Customer Responsibility

The customer agrees to provide a dedicated computer capable of remote access for support purposes. The computer designated for remote connectivity shall allow access to all computers on the network.

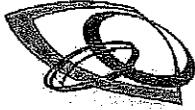
This Annual Software Support Agreement provides coverage beginning thirty days after the "go live" date. Support coverage is free during the first thirty days beginning on the "go live" date.

First Year Annual Support for RMS \$1,250.00 (INCLUDED IN THIS CONTRACT)

Important- Support Renewal Clause

A lapse in support renewal will require that all outstanding support balances be paid in full prior to reinstatement of support. Support fees are non-refundable.

 YANCEY COUNTY, NC
Name of Department



SOUTHERN SOFTWARE, INC.
an employee-owned company

Agency: **Yancey County, NC**

Not Allowable

Date: **3/2/2016**

CAD SOFTWARE			
	Qty	Ea.	
CAD Reporting Station	4	\$1,000.00	\$4,000.00
CAD - for EOC	3	\$0.00	\$0.00
MOBILE DATA INFORMATION SYSTEM (MDIS)			
	Qty		
MDIS Interface for NCIC	1	\$6,000.00	\$6,000.00
Additional for NCIC/State Database Query per License	9	\$650.00	\$5,850.00
GPS Units for AVL	35	\$75.00	\$2,625.00
Total Software:			\$18,475.00

PROJECT MANAGEMENT	
Project Management Fee - including Installation, Training and Project Management	
Total Project Management:	\$2,869.00

ADDITIONAL YEARLY SUPPORT			
MDIS Interface for NCIC Support	24/7 SUPPORT	1	
Total Support:			\$2,495.00

TOTAL INVESTMENT (STATE TAX AND SHIPPING NOT INCLUDED) \$23,839.00

PAYMENT TERMS: 50% DUE UPON SIGNING OF PROPOSAL. 50% UPON COMPLETION OF INSTALLATION

PLEASE INITIAL: TO BE INVOICED TO SHERIFF'S OFFICE _____ TO BE INVOICED TO E911 _____
ASSUMES ONGOING SUPPORT WILL BE INVOICED TO THE AGENCY PURCHASING THE SOFTWARE.

CUSTOMER'S SIGNATURE Nathan R. Bennett for Yancey County DATE 3-10-2016
 PRINTED NAME Nathan R. Bennett TITLE County Manager
 Please sign this document and return it to us by fax or mail. When the document is signed and returned to Southern Software, we will begin processing your order.

SQL Server 2008 R2 and a backup system will be required.

NOTE: PROPOSAL DOES NOT INCLUDE PROVISIONS FOR DATA CONVERSION, DATA IMPORT, OR FIELD MAPPING (WITH EXCEPTION OF INITIAL BUILD WHICH INCLUDES MSAG, ESN, INTERSECTIONS AND ADDRESSES THAT ARE PROVIDED TO US IN NENA STANDARD FORMAT AS APPLICABLE. NOTE: DISPATCH ZONES AND LANDMARKS WILL BE VIEWED ON A CASE BY CASE BASIS DEPENDING ON THEIR FORMAT.)

Wireless modems ("Air Cards") are required for each mobile unit (providers include Southern Linc, Sprint, Nextel, Verizon, Alltel, US Cellular, etc.). Wireless service plans are required for each wireless modem and are provided by Agency. (\$35-75/month/user typical)

Cisco ASA 5505 Router may be required the State. (Approximate cost - \$ 500 - to be provided and configured by the Agency)

A VPN Router in addition to the Cisco ASA 5505 Router is required to secure access to the mobile units if RMS is being run in addition to MDIS (NetMotion preferred). (All connections and fees to Agency LAN including hardware provided by Agency. 100MB Ethernet LAN Required.)

Agency must configure all networking for mobile and CAD workstations to ping servers before installation begins. Use a static IP for private address.

Secure High Speed Internet Access (VPN, Remote Desktop, etc) to servers for support provided by Agency.

All connections and fees to State NCIC including hardware provided by Agency. TCP/IP Interface Required.

Proposal of software is valid for (60) days from date of proposal.

Proposal of hardware is valid for (30) days from date of proposal.

Software includes (30) days of free support, including all updates.

Management fees include training, installation, and project management.

Southern Software will install its software products only on computer configurations compatible with these products. Hardware specifications are available upon request.

Contact information for Public Safety Representative:

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